

Boscobel Area Health Care
205 Parker Street
Boscobel, WI 53805
(608) 375-4112

Type: GMS
Control: Other Not for Profit
Fiscal Year: 07/01/01 to 06/30/02

County: Grant
Analysis Area: Southern (1)
Volume Group: 2

Selected Utilization Statistics	FY 2002	All GMS Hospitals		Analysis Area 1		Volume Group 2		FY 2002 vs. 2001	
		Value	Ratio	Value	Ratio	Value	Ratio	FY 2001	Ratio
Occupancy Rate (%)									
Adult medical-surgical	24.7%	57.4%	0.43	55.2%	0.45	30.0%	0.82	23.4%	1.06
Obstetrics	13.0%	39.6%	0.33	41.3%	0.31	16.4%	0.79	18.2%	0.71
Pediatrics	. %	48.0%	.	46.0%	.	6.4%	.	. %	.
Total hospital	31.0%	55.9%	0.55	54.7%	0.57	28.9%	1.07	27.4%	1.13
Average Census (Patients)									
Adult medical-surgical	5.9	30.4	0.19	31.2	0.19	5.7	1.04	5.6	1.06
Obstetrics	0.3	3.9	0.07	4.1	0.06	0.2	1.21	0.4	0.71
Pediatrics	0.0	1.8	0.00	1.6	0.00	0.0	0.00	0.0	.
Total hospital	13.6	55.4	0.25	54.3	0.25	7.2	1.90	12.1	1.13
Average Length of Stay (Days)									
Adult medical-surgical	4.1	3.9	1.04	3.7	1.10	3.3	1.25	3.8	1.09
Obstetrics	2.1	2.4	0.86	2.0	1.02	2.1	0.97	2.1	0.99
Pediatrics	.	2.4	.	3.1	.	1.8	.	.	.
Total hospital	3.5	4.3	0.80	4.3	0.80	2.2	1.58	3.3	1.06
Surgical Operations									
Inpatient	152	1,424	0.11	1,694	0.09	161	0.94	162	0.94
Outpatient	424	3,187	0.13	3,961	0.11	905	0.47	370	1.15
Inpatient as % of all surgeries	26.4%	30.9%	0.85	30.0%	0.88	15.1%	1.74	30.5%	0.87
Outpatient Visits									
Non-emergency visits	2,767	75,046	0.04	108,040	0.03	28,464	0.10	2,657	1.04
Emergency visits	1,366	14,086	0.10	14,024	0.10	5,806	0.24	1,258	1.09
Full-time Equivalents (FTEs)									
Administrators	0.0	14.8	0.00	13.3	0.00	4.7	0.00	0.0	.
Nurses, licensed	26.9	160.1	0.17	172.9	0.16	29.7	0.91	25.7	1.05
Ancillary nursing personnel	16.0	54.3	0.30	44.8	0.36	8.9	1.80	17.3	0.93
All other personnel	87.4	384.2	0.23	462.2	0.19	78.0	1.12	74.6	1.17
Total FTEs	130.3	613.5	0.21	693.1	0.19	121.3	1.07	117.5	1.11
FTEs per 100 Patient Census (Adjusted)									
Administrators	0.0	14.6	0.00	13.3	0.00	23.2	0.00	0.0	.
Nurses, licensed	119.1	157.9	0.75	172.8	0.69	145.5	0.82	127.6	0.93
Ancillary nursing personnel	71.0	53.6	1.33	44.8	1.59	43.6	1.63	85.8	0.83
All other personnel	387.2	378.9	1.02	462.1	0.84	382.7	1.01	370.9	1.04
Total FTEs	577.3	605.0	0.95	692.9	0.83	595.0	0.97	584.3	0.99

Total Hospital:		Contract with:		Medicare-certified Swing Beds:		Newborn Nursery:	
Beds set up and staffed	44	Health maintenance		Beds set up and staffed	1	Bassinets	2
Discharges	1,509	organization (HMO)	Yes	Discharges	10	Total births	46
Inpatient days	4,974	Preferred Provider		Inpatient days	119	Newborn days	76
		organization (PPO)	Yes				

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Inpatient Service Area

Inpatient Service Area	Level of Service*	Beds Set Up and Staffed 06/30/02	Discharges and Transfers**	Patient Days of Care	Occupancy Rate (%)	Average Census (Patients)	Average Length of Stay (Days)

General Medical-Surgical:							
Adult medical-surgical, acute	1	24	529	2,162	24.7%	5.9	4.1
Orthopedic	2	0	0	0	. %	0.0	.
Rehab. and physical medicine	2	0	0	0	. %	0.0	.
Hospice	2	0	0	0	. %	0.0	.
Acute long term care	5	0	0	0	. %	0.0	.
Other acute	5	0	0	0	. %	0.0	.
Pediatric, acute	2	0	0	0	. %	0.0	.
Obstetrics	1	2	46	95	13.0%	0.3	2.1
Psychiatric	1	16	884	2,695	46.1%	7.4	3.0
Alcoholism/chemical dependency	2	0	0	0	. %	0.0	.
ICU/CCU:							
Medical-surgical intensive care	2	2	14	22	3.0%	0.1	1.6
Cardiac intensive care	5	0	0	0	. %	0.0	.
Pediatric intensive care	5	0	0	0	. %	0.0	.
Burn care	5	0	0	0	. %	0.0	.
Mixed intensive care	5	0	0	0	. %	0.0	.
Step-down (special care)	5	0	0	0	. %	0.0	.
Neonatal intensive/intermediate care	5	0	0	0	. %	0.0	.
Other intensive care	5	0	0	0	. %	0.0	.
Subacute care	5	0	0	0	. %	0.0	.
Other inpatient	5	0	0	0	. %	0.0	.

Note: data should be used only in rows; do not summarize columns.

* 1=Provided-Distinct Unit, 2=Provided-Not Distinct Unit, 3=Available in Network, 4=Contracted, 5=Service Not Provided.

** Transfers, which may be estimated, refer only to those between units.

Occupation	Number Full-Time	Number Part-Time	Number FTE	Occupation	Number Full-Time	Number Part-Time	Number FTE

Administrators/asst. administrators	0	0	0.0	Radiological services personnel	3	2	3.7
Physicians and dentists	3	2	3.5	Occupational therapists	1	0	1.0
Medical and dental residents	0	0	0.0	Occupational therapy assistants/aides	1	0	1.0
Registered nurses	14	16	23.6	Physical therapists	2	0	2.0
Certified nurse midwives	0	0	0.0	Physical therapy assistants/aides	2	0	2.0
Licensed practical nurses	1	3	3.3	Recreational therapists	0	0	0.0
Ancillary nursing personnel	9	11	16.0	Psychologists	1	0	1.0
Physician assistants	1	0	1.0	Social workers	2	0	2.0
Nurse Practitioners	0	0	0.0	All other health professionals	0	0	0.0
Medical records personnel	8	1	8.2	All other personnel	45	23	56.6
Pharmacy personnel	1	3	2.4	-----			
Clinical laboratory personnel	3	0	3.0	TOTAL	97	61	130.3

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Income Statement		Assets		Liabilities and Fund Balances	
Gross patient revenue	\$18,467,980	Cash and cash equivalents	\$623,934	Current liabilities	\$2,289,379
Less deductions	5,979,564	Net Patient receivables	2,072,094	Long-term debt	3,097,462
Net patient revenue	12,488,418	Other receivables	295,000	Other liabilities	0
Plus other revenue	161,986	Land, bldgs and equip: Net	5,417,721	Subtotal	5,386,841
Total revenue	12,650,404	Other assets	1,225,447		
Less expenses	12,532,138			Unrestricted fund balance	4,247,355
Nonoperating gains/losses	50,501	Total Assets	\$9,634,196	Total liabilities & fund balance	\$9,634,196
Net Income	\$168,767			Restricted fund balances	\$0

Selected Financial Statistics		All GMS Hospitals		Analysis Area 1		Volume Group 1		FY 2002 vs. 2001	
		FY 2002	Value	Ratio	Value	Ratio	Value	Ratio	FY 2001
Gross Rev as % Total Gross Patient Revenue									
Medicare	[\$6,715,533]	36.4%	41.7%	0.87	39.1%	0.93	45.6%	0.80	32.8%
Medical Assistance	[\$3,415,437]	18.5%	9.0%	2.05	6.6%	2.78	7.8%	2.37	17.5%
Commercial	[\$6,431,031]	34.8%	43.2%	0.81	48.4%	0.72	39.7%	0.88	35.7%
All other	[\$1,905,979]	10.3%	6.1%	1.69	5.9%	1.76	6.9%	1.50	14.1%
Deductions as % of Total Gross Patient Revenue									
Medicare	[\$3,812,920]	20.6%	23.7%	0.87	20.4%	1.01	21.9%	0.94	18.5%
Medical Assistance	[\$640,367]	3.5%	6.0%	0.58	4.2%	0.82	4.0%	0.86	2.7%
Commercial	[\$1,034,049]	5.6%	9.4%	0.59	10.8%	0.52	6.1%	0.91	5.2%
Charity care	[\$51,184]	0.3%	1.2%	0.23	1.3%	0.21	0.7%	0.38	0.2%
All other	[\$441,044]	2.4%	1.4%	1.68	1.2%	1.92	0.9%	2.80	1.9%
Total deductions	[\$5,979,564]	32.4%	41.7%	0.78	38.0%	0.85	33.7%	0.96	28.5%
Other Revenue and Net Gains or Losses									
Other revenue as % of total revenue		1.3%	5.1%	0.25	9.2%	0.14	2.9%	0.44	1.2%
Net gains/losses as % of net income		29.9%	5.3%	5.65	11.7%	2.56	0.4%	75.93	1862.0%
Expenses as % of Total Expenses									
Salary/fringe benefit	[\$7,009,887]	55.9%	47.8%	1.17	50.0%	1.12	51.8%	1.08	57.3%
Supplies and services	[\$3,727,861]	29.7%	40.5%	0.73	39.1%	0.76	34.0%	0.87	28.6%
Capital component	[\$1,238,823]	9.9%	8.7%	1.14	8.2%	1.21	10.0%	0.98	10.6%
Bad debt	[\$555,567]	4.4%	3.0%	1.49	2.7%	1.64	4.1%	1.07	3.5%
Fiscal Statistics									
Operating margin		0.9%	6.1%	0.15	5.4%	0.17	6.0%	0.16	-0.3%
Total hospital profit margin		1.3%	6.4%	0.21	6.1%	0.22	6.0%	0.22	0.0%
Return on equity		4.0%	10.0%	0.40	11.5%	0.35	12.9%	0.31	0.1%
Current ratio		1.6	2.5	0.62	2.3	0.68	1.6	0.95	1.5
Days in net patient accounts receivable		60.6	57.8	1.05	62.7	0.97	66.9	0.90	.
Average payment period		69.6	52.6	1.33	52.0	1.34	68.0	1.02	71.1
Equity financing		44.1%	56.2%	0.78	48.3%	0.91	49.6%	0.89	42.0%
Long-term debt to equity ratio		0.7	0.5	1.54	0.8	0.95	0.6	1.12	0.8
Times interest earned		1.6	5.0	0.32	4.6	0.35	4.0	0.40	1.0
Total asset turnover		1.3	0.9	1.49	0.9	1.46	1.1	1.23	1.3
Average age of plant: years		12.1	9.5	1.27	10.3	1.18	9.2	1.32	11.2
Increase (decrease) total net patient rev	. %	. %	.	.	. %	.	. %	.	13.9%
Output gross rev (% of total gross pt. rev)	39.6%	44.1%	0.90		43.8%	0.90	65.7%	0.60	37.9%
Net Revenue Statistics									
Inpatient net revenue per discharge	\$5,198	\$7,870	0.66		\$8,404	0.62	\$3,434	1.51	\$5,062
Inpatient net revenue per day	\$1,491	\$1,834	0.81		\$1,902	0.78	\$1,535	0.97	\$1,484
Outpatient net rev per visit	\$1,227	\$343	3.58		\$247	4.97	\$232	5.30	\$1,255